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The Ultimate Sales Machine by Chet Holmes Goodreads

This book supposedly offers 12 strategies that you can use to master 3 areas in any business--management, sales and marketing--and apply them such that it will create your ultimate sales machine that withstands the test of time. Having worked in large organizations and run my own business, I can see the value in many of these tips. The writing is clear, the examples are illustrative all the makings of a decent book.

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The Ultimate Sales Machine Chet Holmes

And the insights prove it. A masterpiece of insights, wisdom and step-by-step instruction to build The Ultimate Machine. A machine implies a level of precision and that's exactly what you'll take away from this book: How to turn your company into a precision-like sales machine. This is where nothing is left to chance.

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The Ultimate Sales Machine Chet Holmes The Personal MBA

Review: 'The Ultimate Sales Machine' by Chet Holmes. Books about sales are a dime a dozen, and I've reviewed several dollars worth. Most of them try to pump you up, then give you several thousand great-sounding-but-vague-and-close-to-useless tips on how to get more prospects and close the sale. This book is different.

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